

WJLA 1100 Wilson Blvd, 6th Floor Arlington, VA 22209

15260 Ventura Blvd Ste 1240

## Contract # 4334385

Schedule Dates 10/25/20-11/03/20 Advertiser Club For Growth (3622) Agency Target Enterprises (2076) Product POLITICAL ISSUE (ns) (1187)

Brand CLUB FOR GROWTH ACTION (803049) Salesperson Eagle/LA, Los Angeles (3882)

Sales Office Eagle-Los Angeles IADANZA,JULIE **Buyer Name** Phone/Fax

CPE 2987

**Account Types** National/Political Issue Agency BRD

**Billing Type** Standard

Comments CLUB FOR GROWTH ACTI KATHI THORNTON

**Date Entered** 04/10/20 **Last Modified** 04/13/20

Jeffrey Schneider **Entered By** 

CO-OP

ECR26901023 External #

A35+ Demo Order Type Normal

Package Deal

Commission % 15.00 Commission \$18,731.25 **Net Total** \$106,143.75

Comments:

Date:

Sales Tax

Washington (WJLA	١)	
By Broadcast Month	<b>Spots</b>	<u>Rate</u>
Oct. 2020	2	\$1,225.00
Nov. 2020	81	\$123,650.00
Grand Total:	83	\$124,875.00

Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
Normal Line / SPOT (1-0.9)	10/26/20-10/30/20	1	:30	6A- News-Good Morning Washington at 6a	5	Х	Х	Х	Х	Х			5	\$500.00	\$2,500.00	Washington (WJLA)	GMW 6AM	4/10/20
Normal Line / SPOT (2-0.9)	11/02/20-11/03/20	1	:30	6A- News-Good Morning Washington at 6a	2	X	Х						2	\$500.00	\$1,000.00	Washington (WJLA)	GMW 6AM	4/10/20
Normal Line / SPOT (3-1.5)	10/26/20-10/30/20	1	:30	7A- ABC-Good Morning America	5	X	Х	Х	Х	Х			5	\$900.00	\$4,500.00	Washington (WJLA)	GMA	4/10/20
Normal Line / SPOT (4-1.5)	11/02/20-11/03/20	1	:30	7A- ABC-Good Morning America	2	X	Х						2	\$900.00	\$1,800.00	Washington (WJLA)	GMA	4/10/20
Revised Line / SPOT (5-1.1)	10/26/20-10/30/20	1	:30	9A- Live with Kelly	5	Х	Х	Х	Χ	Χ						Washington (WJLA)	KELLY & RYAN	4/10/20
Normal Line / SPOT (5-1.1)	10/26/20-10/30/20	1	:30	9A- Live with Kelly	8	Х	Х	Х	Х	Х			8	\$550.00	\$4,400.00	Washington (WJLA)	KELLY & RYAN	4/13/20
Normal Line / SPOT (6-1.1)	11/02/20-11/03/20	1	:30	9A- Live with Kelly	2	X	Х						2	\$550.00	\$1,100.00	Washington (WJLA)	KELLY & RYAN	4/10/20
Revised Line / SPOT (7-1.1)	10/26/20-10/30/20	1	:30	12P- News-ABC 7 News at Noon	5	X	Х	Х	Х	Χ						Washington (WJLA)	NOON NEWS	4/10/20
Normal Line / SPOT (7-1.1)	10/26/20-10/30/20	1	:30	12P- News-ABC 7 News at Noon	10	Х	Х	Х	Х	Х			10	\$450.00	\$4,500.00	Washington (WJLA)	NOON NEWS	4/13/20
Normal Line / SPOT (8-1.1)	11/02/20-11/03/20	1	:30	12P- News-ABC 7 News at	2	X	Х						2	\$450.00	\$900.00	Washington (WJLA)	NOON NEWS	4/10/20
	Line Type / Break Type (Ref #)  Normal Line / SPOT (1-0.9)  Normal Line / SPOT (2-0.9)  Normal Line / SPOT (3-1.5)  Normal Line / SPOT (4-1.5)  Revised Line / SPOT (5-1.1)  Normal Line / SPOT (5-1.1)  Normal Line / SPOT (6-1.1)  Revised Line / SPOT (7-1.1)  Normal Line / SPOT (7-1.1)  Normal Line / SPOT (8-1.1)	Normal Line / SPOT (1-0.9) 10/26/20-10/30/20  Normal Line / SPOT (2-0.9) 11/02/20-11/03/20  Normal Line / SPOT (3-1.5) 10/26/20-10/30/20  Normal Line / SPOT (4-1.5) 11/02/20-11/03/20  Revised Line / SPOT (5-1.1) 10/26/20-10/30/20  Normal Line / SPOT (5-1.1) 11/02/20-11/03/20  Normal Line / SPOT (6-1.1) 11/02/20-11/03/20  Revised Line / SPOT (7-1.1) 10/26/20-10/30/20  Normal Line / SPOT (7-1.1) 10/26/20-10/30/20	Normal Line / SPOT (1-0.9) 10/26/20-10/30/20 1  Normal Line / SPOT (2-0.9) 11/02/20-11/03/20 1  Normal Line / SPOT (3-1.5) 10/26/20-10/30/20 1  Normal Line / SPOT (4-1.5) 11/02/20-11/03/20 1  Revised Line / SPOT (5-1.1) 10/26/20-10/30/20 1  Normal Line / SPOT (5-1.1) 10/26/20-10/30/20 1  Normal Line / SPOT (6-1.1) 11/02/20-11/03/20 1  Revised Line / SPOT (7-1.1) 10/26/20-10/30/20 1  Normal Line / SPOT (7-1.1) 10/26/20-10/30/20 1	Normal Line / SPOT (1-0.9) 10/26/20-10/30/20 1 :30  Normal Line / SPOT (2-0.9) 11/02/20-11/03/20 1 :30  Normal Line / SPOT (3-1.5) 10/26/20-10/30/20 1 :30  Normal Line / SPOT (4-1.5) 11/02/20-11/03/20 1 :30  Revised Line / SPOT (5-1.1) 10/26/20-10/30/20 1 :30  Normal Line / SPOT (5-1.1) 10/26/20-10/30/20 1 :30  Normal Line / SPOT (6-1.1) 11/02/20-11/03/20 1 :30  Revised Line / SPOT (6-1.1) 11/02/20-11/03/20 1 :30  Normal Line / SPOT (7-1.1) 10/26/20-10/30/20 1 :30  Normal Line / SPOT (7-1.1) 10/26/20-10/30/20 1 :30	Normal Line / SPOT (1-0.9)   10/26/20-10/30/20   1   :30 6A- News-Good Morning Washington at 6a	Normal Line / SPOT (1-0.9)												

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

Accepted-Station:

Date:

Accepted-Agency/Advertiser:



WJLA 1100 Wilson Blvd, 6th Floor Arlington, VA 22209

WJLA-TV WASHINGTON, DC

Target Enterprises 15260 Ventura Blvd Ste 1240 Sherman Oaks, CA 91403

## Contract # 4334385

Agency Target Enterprises (2076)

Product POLITICAL ISSUE (ns) (1187)

Brand CLUB FOR GROWTH ACTION (

Brand CLUB FOR GROWTH ACTION (803049)
Salesperson Eagle/LA, Los Angeles (3882)

Sales Office Eagle-Los Angeles
Buyer Name IADANZA, JULIE

Phone/Fax /
CPE 2987

Account Types National/Political Issue Agency BRD

Billing Type Standard

CLUB FOR GROWTH ACTI KATHI THORNTON

 Date Entered
 04/10/20

 Last Modified
 04/13/20

Entered By Jeffrey Schneider

CO-OP No
External # ECR26901023

Demo A35+
Order Type Normal

Package Deal

Commission % 15.00

 Commission
 \$18,731.25

 Net Total
 \$106,143.75

Sales Tax

 Washington (WJLA)

 By Broadcast Month
 Spots
 Rate

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 2
 \$1,225.00

 Nov. 2020
 81
 \$123,650.00

 Grand Total:
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9.0	Normal Line / SPOT (9-1.4)	10/26/20-10/30/20	1 :30	11A- ABC-The View	5	Х	Х	Х	X Z	Х		5	\$650.00	\$3,250.00	Washington (WJLA)	THE VIEW	4/10/20
10.0	Normal Line / SPOT (10-1.4)	11/02/20-11/03/20	1 :30	11A- ABC-The View	2	Х	Х					2	\$650.00	\$1,300.00	Washington (WJLA)	THE VIEW	4/10/20
11.0	Normal Line / SPOT (11-1.7)	10/26/20-10/30/20	1 :30	6P- News-ABC 7 News at 6p	5	Х	Х	Х	X Z	х		5	\$1,000.00	\$5,000.00	Washington (WJLA)	6PM NEWS	4/10/20
12.0	Normal Line / SPOT (12-1.7)	11/02/20-11/02/20	1 :30	6P- News-ABC 7 News at 6p		1						1	\$1,000.00	\$1,000.00	Washington (WJLA)	6PM NEWS	4/10/20
13.0	Normal Line / Access (13-4.1)	10/26/20-10/30/20	1 :30	7P- Wheel Of Fortune	3	Х	Х	Х	X Z	Х		3	\$3,000.00	\$9,000.00	Washington (WJLA)	WHEEL OF FORTUNE	4/10/20
14.0	Normal Line / Access (14-7.2)	10/26/20-10/30/20	1 :30	7:30P- Jeopardy	5	Х	Х	Х	X Z	х		5	\$7,000.00	\$35,000.00	Washington (WJLA)	JEOPARDY	4/10/20
15.0	Normal Line / Access (15-7.2)	11/02/20-11/02/20	1 :30	7:30P- Jeopardy		1						1	\$7,000.00	\$7,000.00	Washington (WJLA)	JEOPARDY	4/10/20
16.0	Normal Line / SPOT (16-1.0)	11/01/20-11/01/20	1 :30	9A- ABC-This Week							1	1	\$25,000.00	\$25,000.00	Washington (WJLA)	THIS WEEK	4/10/20
17.0	Normal Line / SPOT (17-1.0)	10/31/20-10/31/20	1 :30	6P- News-ABC 7 News at 6p Wknd							1	1	\$750.00	\$750.00	Washington (WJLA)	SAT 6PM NEWS	4/10/20
18.0	Normal Line / SPOT (18-1.2)	11/01/20-11/01/20	1 :30	8A- ABC-Good Morning America Sunday							1	1	\$1,000.00	\$1,000.00	Washington (WJLA)	SUN GMA	4/10/20
19.0	Normal Line / SPOT (19-1.9)	10/25/20-10/25/20		6:30P- News-ABC 7 News at 630p Wknd							1	1	\$725.00	\$725.00	Washington (WJLA)	SUN 630PM NEWS	4/10/20
20.0	Normal Line / SPOT (19-1.9)	11/01/20-11/01/20		6:30P- News-ABC 7 News at 630p Wknd							1	1	\$725.00	\$725.00	Washington (WJLA)	SUN 630PM NEWS	4/10/20
				CON	FIF	RM/	ΑT	101	V C	O	NTF	RACT		·	-		

Date: Accepted-Station: Date: Comments:

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WJLA

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Salesperson

Sales Office

**Buyer Name** 

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> Eagle/LA, Los Angeles (3882) Eagle-Los Angeles IADANZA,JULIE

Phone/Fax CPE 2987

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21.0	Normal Line / SPOT (20-2.3)	10/31/20-10/31/20	1	:30	7P- Wheel Of Fortune Wknd							1	1	\$1,000.00	\$1,000.00	Washington (WJLA)	WHEEL OF FORTUNE	4/10/20
22.0	Normal Line / SPOT (21-2.8)	10/31/20-10/31/20	1	:30	7:30P- Jeopardy Wknd							1	1	\$1,000.00	\$1,000.00	Washington (WJLA)	JEOPARDY	4/10/20
23.0	Normal Line / SPOT (22-3.0)	10/25/20-11/01/20	1	:30	11P- 12:05A (EST)							1	2	\$500.00	\$1,000.00	Washington (WJLA)	SUN 11PM NEWS	4/10/20
24.0	Normal Line / SPOT (23-0.7)	10/26/20-10/30/20	1		1P- ABC-GMA3: Strahan Sara and Keke	5	Х	Х	Х	X >	X		5	\$375.00	\$1,875.00	Washington (WJLA)	GMA 3	4/13/20
25.0	Normal Line / SPOT (24-0.7)	11/02/20-11/03/20	1		1P- ABC-GMA3: Strahan Sara and Keke	2	Х	Х					2	\$375.00	\$750.00	Washington (WJLA)	GMA 3	4/13/20
26.0	Normal Line / SPOT (25-1.1)	10/26/20-10/30/20	1	:30	5P- News-ABC 7 News at 5p	3	Х	Х	Х	X >	X		3	\$850.00	\$2,550.00	Washington (WJLA)	5PM NEWS	4/13/20
27.0	Normal Line / SPOT (26-1.1)	11/02/20-11/02/20	1	:30	5P- News-ABC 7 News at 5p		1						1	\$850.00	\$850.00	Washington (WJLA)	5PM NEWS	4/13/20
28.0	Normal Line / SPOT (27-0.8)	10/26/20-10/30/20	1	:30	4P- News-ABC 7 News at 4p	3	Х	Х	Х	X >	X		3	\$600.00	\$1,800.00	Washington (WJLA)	4PM NEWS	4/13/20
29.0	Normal Line / SPOT (28-0.8)	11/02/20-11/02/20	1	:30	4P- News-ABC 7 News at 4p		1						1	\$600.00	\$600.00	Washington (WJLA)	4PM NEWS	4/13/20
30.0	Normal Line / Access (29-4.1)	11/02/20-11/02/20	1	:30	7P- Wheel Of Fortune		1						1	\$3,000.00	\$3,000.00	Washington (WJLA)	WHEEL OF FORTUNE	4/13/20
					CON	FIF	RM/	ΑT	101	V C	0	NTR	RACT	-				

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